

## BID TABULATION SHEET

**Title:** Vehicle Parts and Repairs – Original Equipment Manufactured (OEM), Open-Ended

**Opening Date:** Tuesday, February 11, 2020 at 3:00 p.m.

**Contract #:** CC-0012-20

Total Bids Received: 6	Signed Proposal	Stock Ownership	Non-Collusion	Affirm Action	NJ BRC	IRAN	Willing Co-Op	Excep.	Notes
Nielsen Dodge 175 Rt. 10 East Hanover, NJ 07936	X	X	X		X	X	YES	NO	
Route 23 Automall 1301 Route 23 Butler, NJ 07405	X	X	X	33019 10/20	X	X	YES	YES	
Engine Land, Inc. 155 Division Street Elizabeth, NJ 07201	X	X	X	55870 4/23	X	X	YES	NO	
DFFLM LLC fbo NJ Parts of Flemington 8 Minneakoning Road Flemington, NJ 08822	X	X	X	6512 10/21	X	X	YES	YES	
Freehold Ford Inc. 3572 US Route 9 Freehold, NJ 07728	X	X	X	13453	X	X	YES	YES	
Fred Beans Parts 131 Doyle Street Doylestown, PA 18901	X	X	X	46579 4/20	X	X	YES	YES	



G	Buses up to 14,500 GVW Diesel Engine-Labor Rate	Engine Land	\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00
G	Buses up to 14,500 GVW Diesel Engine-Labor Rate	DFFLM LLC	\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88
G	Buses up to 14,500 GVW Diesel Engine-Labor Rate	Freehold Ford	\$125.00														
H	Hybrid Labor Rate	Route 23 Automall	\$120.95														
H	Hybrid Labor Rate	Engine Land	\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00
H	Hybrid Labor Rate	DFFLM LLC	\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88		\$127.88
H	Hybrid Labor Rate	Freehold Ford	\$85.00														
K	Diagnostic Time-No Repairs	Route 23 Automall	\$99.50														
K	Diagnostic Time-No Repairs	Engine Land	\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00		\$48.00
K	Diagnostic Time-No Repairs	DFFLM LLC	\$102.88		\$102.88		\$102.88		\$102.88		\$102.88		\$102.88		\$102.88		\$102.88
K	Diagnostic Time-No Repairs	Freehold Ford	\$85.00														
I	Percentage of discount for OEM parts when used in the repair of vehicles	Nielson Dodge									25%		25%				
I	Percentage of discount for OEM parts when used in the repair of vehicles	Route 23 Automall		-39%													
I	Percentage of discount for OEM parts when used in the repair of vehicles	Engine Land		20%		20%		20%		20%		20%		20%		20%	
I	Percentage of discount for OEM parts when used in the repair of vehicles	DFFLM LLC		-37.30%		35.60%		35.60%		35.60%		35.60%		35.60%		35.60%	
I	Percentage of discount for OEM parts when used in the repair of vehicles	Freehold Ford		35%													
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	Nielson Dodge															
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	Route 23 Automall		-39%													
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	Engine Land		20%		20%		20%		20%		20%		20%		20%	
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	DFFLM LLC		-37.30%		35.60%		35.60%		35.60%		35.60%		35.60%		35.60%	
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	Freehold Ford		44.20%													
J	Percentage of discount for OEM parts when picked up / No Repairs (Over the Counter)	Fred Beans Parts		50%		36.1%		36.1%		36.1%		36.1%		36.1%		36.1%	

**\*Exceptions**

\* Route 23 Automall - Remanufactured Engines L-20%, Remanufactured Transmissions L-20%, Batteries & Accessories L-18%, Remanufactured Diesel Parts L-20%, Diesel Particulate Filter L-20%, Oils, Lubricants, Chemicals L-20%  
Any part with no printed list price will be at cost + 5%

\*DFFLM LLC - All parts pricing, Ford, Chevrolet, Buick, Pontiac, Dodge, Jeep, Toyota and GMC holding less than 30% margin will be sold at -30.2% Off list

\*Freehold Ford - Engine and Transmission Assemblies will be discounted 25%

\*Fred Bean Parts -

1. Pricing for Ford Parts: 50% off list for Motorcraft - branded parts

37.6% off List for Ford - branded (blue box) parts

Engines and Transmissions at Dealer Cost + \$50.00

2. Pricing for all General Motor Parts (Chev, Buick, Pontiac, GMC) - Engines and Transmissions at Dealer Cost + \$50.00

3. Pricing for all Chrysler Parts (Dodge & Jeep) - Engines and Transmissions at Dealer Cost + \$50.00